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To: "de la Motte, Leann@DGS" <Leann.deLaMotte@dgs.ca.gov>
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"Biedermann, Cynthia@DGS" <Cynthia.Biedermann@dgs.ca.gov>
Date: 4/6/2016 12:17:29 PM
Subject: RE: Consideration Value of Code Publications

Okay, went round and round with Bruce and he is just as frustrated with this as we are – the fact that we have to do so much for a \$0.0 ZERO\$ contract. However, he is following laws and regulations and this could be subject to audits from SCO and OLS and PRA's.

We need to get him some estimates (in good faith) of how many sets of 2013 code books ICC sold, and how many book IAPMO and NFPA sold as well so we can give that information to OLA.

Cynthia, I know we have a lot on our plates but is there any way you could contact the publishers and find this information out? Again – just a good faith estimate.

Katrina Benny

Manager, CBSC
Phone 916-263-1350

From: Betts, Bruce@DGS
Sent: Wednesday, April 06, 2016 8:47 AM
To: de la Motte, Leann@DGS
Cc: Frost, Laura@DGS; Biedermann, Cynthia@DGS; Benny, Katrina@DGS
Subject: Consideration Value of Code Publications

Good morning Leann,

SCM Vol 1 7.45 requires that we establish a monetary value of the consideration that agreements provide to the contractors. We will need to estimate, perhaps with the contractors' assistance, the value of consideration each agreement will provide. I have attached information from each vendor's web site indicating the pricing for the 2013 code books. If the 2013 contracts required reporting of sales, we could use this information to estimate the consideration value of the 2016 publications. If not, CBSC will need to estimate the future annual sales. We will need this information early next week prior to the agreements going to OLS. Thank you!

Bruce Betts

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