

**From:** ["Mark Johnson" <mjohnson@icc-es.org>](mailto:mjohnson@icc-es.org)  
**To:** ["Benny, Katrina@DGS" <Katrina.Benny@dgs.ca.gov>](mailto:Katrina.Benny@dgs.ca.gov)  
["Biedermann, Cynthia@DGS" <Cynthia.Biedermann@dgs.ca.gov>](mailto:Cynthia.Biedermann@dgs.ca.gov)  
["Dave Walls" <dwalls@ICCSafe.ORG>](mailto:dwalls@ICCSafe.ORG)  
**Date:** 4/13/2016 8:15:02 AM  
**Subject:** RE: 2016 California Contracts

Katrina,

Below is an estimate of units sold of the California codes by item. This estimate reflects all the printed copies sold through collections or individually. I have tried to identify and remove the complimentary copies sent out to Libraries, state agencies and those for promotional purpose but it is possible a missed a couple here and there. This data covers all copies since their release in July of 2013.

2013 California Administrative Code, Title, 24 Part 1	3,293
2013 California Building Code, Title 24, Part 2 (Volumes 1 & 2 – Includes Parts 8 & 10)	12,499
2013 California Residential Code, Title 24, Part 2.5	6,292
2013 California Energy Code, Title 24, Part 6	4,003
2013 California Fire Code, Title 24, Part 9	6,182
2013 California Green Building Standards Code, Title 24, Part 11 (CALGreen)	5,080
2013 California Referenced Standards Code, Title 24, Part 12	2,589

Mark Johnson  
International Code Council  
Western Regional Office  
3060 Saturn Street, Suite 100  
Brea, California 92821  
Phone: (888) 422-7233, extension 3248  
Cell Phone: (562) 331-4608

From: Benny, Katrina@DGS [mailto:Katrina.Benny@dgs.ca.gov]  
Sent: Tuesday, April 12, 2016 3:29 PM  
To: Mark Johnson; Biedermann, Cynthia@DGS; Dave Walls  
Cc: Casey Thomas; Marvelli, Mia@DGS  
Subject: RE: 2016 California Contracts

Hello everyone,

I just got back from the ZIG and have both ICC contracts in my possession. I will have Mia sign them as soon as she gets out of her meeting and then they will be returned to DGS contract unit tomorrow (or today).

I was able to get some clarification from contracts and we don't need to overthink this information, (*i.e., units sold, value of intellectual property, typesetter, editor, printing and distribution costs, marketing*).

Mark or Dave, can you give us a rough estimate on how many sets of 2013 California Code books you have sold? That's it, plain and simple. If you can get this count, I think we can wrap this up in no time at all.

Thanks,

**Katrina Benny**

Manager, CBSC  
Phone 916-263-1350

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From: Mark Johnson [mailto:mjohnson@icc-es.org]  
Sent: Tuesday, April 12, 2016 3:11 PM  
To: Biedermann, Cynthia@DGS; Dave Walls  
Cc: Casey Thomas; Marvelli, Mia@DGS; Benny, Katrina@DGS  
Subject: RE: 2016 California Contracts

Cynthia,

Any guidance would be helpful. Do you think this will significantly delay the signing of the contract?

Mark

Mark Johnson

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Brea, California 92821  
Phone: (888) 422-7233, extension 3248  
Cell Phone: (562) 331-4608

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From: Biedermann, Cynthia@DGS [<mailto:Cynthia.Biedermann@dgs.ca.gov>]  
Sent: Tuesday, April 12, 2016 2:11 PM  
To: Dave Walls; Mark Johnson  
Cc: Casey Thomas; Marvelli, Mia@DGS; Benny, Katrina@DGS  
Subject: RE: 2016 California Contracts

Dear Mark and Dave,

Thank you for the follow-up call and email. We are sitting down with Mia as soon as possible to clarify what the estimated value of the contract in dollars should be based on (i.e., units sold, value of intellectual property, typesetter, editor, printing and distribution costs, marketing).

Regards,

Cynthia

CYNTHIA BIEDERMANN | ASSOCIATE GOVERNMENTAL PROGRAM ANALYST | CALIFORNIA BUILDING  
STANDARDS COMMISSION | 916.263.1330

**NEW YEAR, NEW CODE!**

Publication Date: July 1, 2016      Effective Date: January 1, 2017

From: Dave Walls [<mailto:dwalls@ICCSafe.ORG>]  
Sent: Tuesday, April 12, 2016 11:21 AM  
To: Biedermann, Cynthia@DGS; Mark Johnson  
Cc: Casey Thomas; Marvelli, Mia@DGS; Benny, Katrina@DGS  
Subject: RE: 2016 California Contracts

Thanks Cynthia,

Interesting, I went through this same exercise for the 2007 codes. It took quite a while at that time because the State neither pays nor receives money for the publication and that was hard for our attorney/DGS to grasp. Fortunately, 2010 went smoother.

Did they say what part they deemed insufficient or what additional information they need to make it sufficient?

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From: Biedermann, Cynthia@DGS [<mailto:Cynthia.Biedermann@dgs.ca.gov>]  
Sent: Tuesday, April 12, 2016 10:46 AM  
To: Dave Walls; Mark Johnson  
Cc: Casey Thomas; Marvelli, Mia@DGS; Benny, Katrina@DGS  
Subject: RE: 2016 California Contracts

Hi Dave...

Katrina forwarded the following 2013 information but it was deemed insufficient:

- The respective publishers (International Code Council, NFPA, and IAPMO) do not charge the State of California for their publication services, nor does the State receive royalties from the sales. The actual cash value of the contract(s) to the State of California is nil and the perceived value is indeterminate, but estimated value could be in excess of \$150,000.

Thanks for the follow-up.

C

CYNTHIA BIEDERMANN | ASSOCIATE GOVERNMENTAL PROGRAM ANALYST | CALIFORNIA BUILDING  
STANDARDS COMMISSION | 916.263.1330

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Publication Date: July 1, 2016    Effective Date: January 1, 2017

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From: Dave Walls [<mailto:dwalls@ICCSafe.ORG>]  
Sent: Tuesday, April 12, 2016 10:31 AM  
To: Biedermann, Cynthia@DGS; Mark Johnson  
Cc: Casey Thomas; Marvelli, Mia@DGS  
Subject: RE: 2016 California Contracts

Hi Cynthia,

By chance, do you have a copy of the estimated dollar values associated with the 2013 codes?

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From: Biedermann, Cynthia@DGS [<mailto:Cynthia.Biedermann@dgs.ca.gov>]  
Sent: Tuesday, April 12, 2016 10:27 AM  
To: Mark Johnson  
Cc: Dave Walls; Casey Thomas; Marvelli, Mia@DGS  
Subject: 2016 California Contracts

Dear Mark,

The Department of General Services- Office of Legal Services is requesting an estimated dollar value of each of the 2016 CBSC/ICC agreements:

- ICC Parts 2, 2.5, 9, 10
- ICC Parts 1, 6, 8, 11, 12

Could you provide an estimate at your earliest convenience? Legal cannot sign off/execute the contracts until they have this information. Please let me know if you have any questions.

Regards,

Cynthia

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STANDARDS COMMISSION | 916.263.1330

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***[Register now](http://www.iccsafe.org/EVDS) for the International Code Council's 2016 Committee Action Hearings, April 17 - 27 in Louisville. Reminder - ICC Governmental Memberships must be current by March 18, to participate in the Online Governmental Consensus Vote which follows the hearings. [www.iccsafe.org/EVDS](http://www.iccsafe.org/EVDS).***

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