From: Betts, <Bruce@DGS>

To: "de la Motte, Leann@DGS" <Leann.delaMotte@dgs.ca.gov>

Date: 4/6/2016 8:46:50 AM

Subject: Consideration Value of Code Publications

Attachments: Code Sales Information.pdf

Good morning Leann,

SCM Vol 1 7.45 requires that we establish a monetary value of the consideration that agreements provide to the contractors. We will need to estimate, perhaps with the contractors' assistance, the value of consideration each agreement will provide. I have attached information from each vendor's web site indicating the pricing for the 2013 code books. If the 2013 contracts required reporting of sales, we could use this information to estimate the consideration value of the 2016 publications. If not, CBSC will need to estimate the future annual sales. We will need this information early next week prior to the agreements going to OLS. Thank you!

Bruce Betts

Acquisition Analyst

Contract Services Section (Team 3)

Office of Business and Acquisition Services » Administration Division

Department of General Services » State of California 707 3rd Street, 2nd Floor, 2-300, West Sacramento, CA 95605 http://inside.dgs.ca.gov/ad/obas.aspx

Phone 916,441-9636

Email Bruce.Betts@dgs.ca.gov