

# **EXHIBIT 42**

56  
 2/26/15  
 MAAAMUD

Year	Month	URL	Hits	Total
2013	4	https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf	1	1
2013	4	https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf	1	1
2013	4	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf	0	0
2013	4	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf	1	1
2013	4	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf	1	1
2013	4	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf	1	1
2013	4	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf	1	1
2013	4	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf	1	1
2013	6	https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf	2	2
2013	6	https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf	1	1
2013	6	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf	1	1
2013	6	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf	2	2
2013	6	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf	1	1
2013	6	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf	2	2
2013	6	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf	1	1
2013	6	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf	1	1
2013	7	https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf	3	3
2013	7	https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf	1	1
2013	7	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf	2	2
2013	7	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf	6	6
2013	7	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf	1	1
2013	7	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf	5	5
2013	7	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf	2	2
2013	7	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf	2	2
2013	8	https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf	340	340
2013	8	https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf	56	56
2013	8	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf	241	241
2013	8	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf	951	951
2013	8	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf	58	58
2013	8	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf	783	783
2013	8	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf	63	63
2013	8	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf	71	71
2013	9	https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf	425	425
2013	9	https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf	81	81
2013	9	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf	354	354
2013	9	https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf	1047	1047

WNS  
11/19/15

Year	Month	URL	Hits	Total
2013	9	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf</a>	52	52
2013	9	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf</a>	1255	1255
2013	9	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf</a>	54	54
2013	9	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf</a>	62	62
2013	10	<a href="https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf">https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf</a>	537	537
2013	10	<a href="https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf">https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf</a>	108	108
2013	10	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf</a>	402	402
2013	10	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf</a>	1342	1342
2013	10	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf</a>	50	50
2013	10	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf</a>	1846	1846
2013	10	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf</a>	54	54
2013	10	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf</a>	76	76
2013	11	<a href="https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf">https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf</a>	591	591
2013	11	<a href="https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf">https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf</a>	83	83
2013	11	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf</a>	426	426
2013	11	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf</a>	1397	1397
2013	11	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf</a>	47	47
2013	11	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf</a>	2082	2082
2013	11	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf</a>	62	62
2013	11	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf</a>	75	75
2013	12	<a href="https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf">https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf</a>	514	514
2013	12	<a href="https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf">https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf</a>	97	97
2013	12	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf</a>	411	411
2013	12	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf</a>	1277	1277
2013	12	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf</a>	48	48
2013	12	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf</a>	1813	1813
2013	12	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf</a>	50	50
2013	12	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf</a>	71	71
2014	1	<a href="https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf">https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf</a>	622	622
2014	1	<a href="https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf">https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf</a>	81	81
2014	1	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf</a>	413	413
2014	1	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf</a>	1622	1622
2014	1	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf</a>	53	53
2014	1	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010</a>	2567	2567
2014	1	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf</a>	2566	2566
2014	1	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf</a>	60	60

Year	Month	URL	Hits	Total
2014	1	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf</a>	68	
2014	2	<a href="https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf">https://law.resource.org/pub/us/cfr/ibr/002/ashrae.15.1994.pdf</a>	646	
2014	2	<a href="https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf">https://law.resource.org/pub/us/cfr/ibr/002/ashrae.fundamentals.1993.pdf</a>	85	
2014	2	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2004.pdf</a>	415	
2014	2	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.2007.pdf</a>	1639	
2014	2	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.a.2004.pdf</a>	43	
2014	2	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.ip.2010.pdf</a>	2774	
2014	2	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.r.2007.pdf</a>	47	
2014	2	<a href="https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf">https://law.resource.org/pub/us/code/ibr/ashrae.90.1.s.2007.pdf</a>	54	33147

# **EXHIBIT 43**

From: Carl Malamud  
Sent: Fri 10/18/2013 3:41 PM (GMT -7)  
To: Marshall Rose  
Cc:  
Bcc:  
Subject: Re: the tweet

thanks! I'm definitely winging it here, playing major league hardball. I'm probably going to break more windows than necessary. You saw his 20 minute interview I tweeted about? They're very serious about this. Single biggest threat he sees.

On Oct 18, 2013, at 3:39 PM, Marshall Rose <mrose17@gmail.com> wrote:

> understood.

>

> /mtr

>

> On Oct 18, 2013, at 15:23 , Carl Malamud <carl@media.org> wrote:

>

>> There's a very long back and forth with, in particular, the NFPA, on how their models will change, what will they do, should they charge the government, etc, etc ... We did a bunch of hearings, I've posted video from many of those.

>>

>> Many people have said I should say what their answer is, and I think that's a strategic mistake. I can open up the possibilities, talk about the economics, but I can't tell them the way to do their business. That's a definite loss, I can't win that discussion. Our policy is very deliberately focused on "it doesn't matter, we have the right to speak it." It's an absolutist position, but it's the only way we can possibly win this fight ... the minute I walk down the slippery slope of "what exactly should we do" we loose sight the of the key proposition, which is the law isn't theirs to control.

>>

>> But, I hear you about it coming off harsh! :)

>>

>> The message is that government and the SDOs are truly going to have to deal with it at some point, and this time they'll need to factor in the basic fact that they can't own the law, since that would be unconstitutional. I can offer options, but I can't back off on the basic point.

>>

>> On Oct 18, 2013, at 3:15 PM, Marshall Rose <mrose17@gmail.com> wrote:

>>

>>> i was looking at "the way of life" tweet and trying to figure out a way to get the point across to them that the world changed.

>>>

>>> saying "deal with it" is kind of harsh. it's true, but still harsh.

>>>

>>> saying "time to evolve" is perhaps more constructive.

>>>

>>> take a look at this scene from "other people's money", in particular what devito's character says at 1:45m into it about buggy whips.

>>>

>>> <http://www.youtube.com/watch?v=62kxPyNZF3Q>

>>>

>>> his character is, of course, unsympathetic and ruthlessly capitalistic. nonetheless, there is a certain resonance with respect to the situation the SDOs find themselves in. in the print age, one could perhaps justify the infrastructure and overhead; however, that train doesn't run in the digital age.

>>>

EXHIBIT

Achley Seewyn, CSR No. 12019

Date

2/27/15

Witness:

MALAMUD

>>> manufacturers should fund the SDOs voluntarily because competent standards make for robust marketplaces. if the manufacturers aren't willing to do this, then one has to either question the utility of the standards or the efficacy of the SDOs.

>>>

>>> just a thought.

>>>

>>> /mtr

>>>

>>> ps: i think the captions in your photos were a hoot.

>>>

>>>

>>>

>>>

>>

>

>

# **EXHIBIT 44**



EXHIBIT <sup>70</sup>  
Ashley Soevyn, CSR No 12019

Date 2/27/15

Witness: MALAMUD

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### ASTM D975: Standard Specification for Diesel Fuel Oils (2007)



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Legally Binding Document

By the Authority Vested By Part 5 of the United States Code § 552(a) and Part 1 of the Code of Regulations § 51 the attached document has been duly INCORPORATED BY REFERENCE and shall be considered legally binding upon all citizens and residents of the United States of America.  
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Document Number: ASTM D975: Standard Specification for Diesel Fuel Oils  
CFR Section(s): 40 CFR 1065.701  
Standards Body: American Society for Testing and Materials

[ASTM D975: Standard Specification for Diesel Fuel Oils](#) [fullscreen](#)

Author: [American Society for Testing and Materials](#)  
Subject: [federalregister.gov](#); [public.resource.org](#)  
Language: [English](#)  
Collection: [publicsafetycode](#); [USGovernmentDocuments](#); [additional\\_collections](#)

Description

**BY ORDER OF THE EXECUTIVE DIRECTOR**  
Office of the Federal Register  
Washington, D.C.

*By Authority of the Code of Federal Regulations: 40 CFR 1065.701*

**Name of Legally Binding Document:** ASTM D975: Standard Specification for Diesel Fuel Oils  
**Name of Standards Organization:** American Society for Testing and Materials

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# **EXHIBIT 45**

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UNITED STATES DISTRICT COURT  
FOR THE DISTRICT OF COLUMBIA

AMERICAN SOCIETY FOR	)	
TESTING AND MATERIALS,	)	
d/b/a ASTM INTERNATIONAL;	)	
	)	
NATIONAL FIRE PROTECTION	)	
ASSOCIATION, INC.; and	)	
	)	
AMERICAN SOCIETY OF	)	
HEATING, REFRIGERATION AND	)	
AIR CONDITIONING ENGINEERS,	)	
Plaintiffs and	)	
Counter-Defendants,	)	
vs.	)	Civil Action No.
PUBLIC.RESOURCE.ORG, INC.,	)	1:13-cv-01215-TSC
Defendant and	)	VOLUME: I
Counter-Plaintiff.	)	

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Videotaped 30(b)(6) Deposition of  
NATIONAL FIRE PROTECTION ASSOCIATION,  
INC., BY BRUCE MULLEN, taken at  
42 Chauncy Street, Boston, Massachusetts,  
commencing at 9:59 a.m., Tuesday,  
March 31, 2015, before Jeanette N.  
Maracas, RPR, Notary Public.

JOB No. 2038640  
PAGES 1 - 234

1 what the seminar is about. 07:01:57

2 Q. How did the overall revenues to NFPA on its 07:01:58

3 training programs compare to the overall 07:02:01

4 revenues on its publications department? 07:02:05

5 A. Training revenues are, in total -- this is 07:02:11

6 open registration on site -- approximately in 07:02:18

7 this last year, we're approximately 07:02:22

8 \$8 million, and publication sales would be in 07:02:24

9 the order of 50 to 60 million, so about 07:02:30

10 12 percent, 15 percent of -- as a percentage 07:02:39

11 of overall revenues, training revenues are in 07:02:46

12 the order of 10 percent of total revenues, 10 07:02:49

13 to 12. 07:02:52

14 Q. What options do you see for NFPA if the Court 07:02:54

15 rules that NFPA lacks copyright to enforce 07:02:58

16 against Public.Resource? 07:03:05

17 MR. REHN: Object to the form, 07:03:09

18 vague. 07:03:11

19 Q. And by that, I mean what business options, I 07:03:20

20 don't mean what legal options. 07:03:23

21 MR. REHN: I will maintain my 07:03:24

22 objection to form. 07:03:26

23 A. The -- this is a hypothetical, but the volume 07:03:28

24 of revenue from standards and codes and our 07:03:42

25 handbook -- and our related handbook 07:03:48

1 material, I mean, that is 60 to 70 percent of 07:03:49  
2 our overall revenue, so it would have -- if 07:03:55  
3 we were unable to generate that revenue, it 07:04:04  
4 would obviously have a substantial impact on 07:04:07  
5 the organization. 07:04:10

6 Q. Well, that wasn't my question. My question 07:04:10  
7 is, what options -- what business options 07:04:12  
8 would NFPA have if the Court determined that 07:04:13  
9 NFPA lacked copyright in its codes and 07:04:16  
10 standards? That question does not include 07:04:20  
11 losing copyrighted handbooks. 07:04:22

12 MR. REHN: Object to the form, 07:04:24  
13 argumentative, hypothetical, asked and 07:04:27  
14 answered. 07:04:30

15 A. Well, regarding to business options, this is 07:04:38  
16 something that the -- since my entire career 07:04:45  
17 with the NFPA, NFPA has been looking for 07:04:54  
18 other ways of generating revenue other than 07:04:54  
19 or in addition to the sale of codes and 07:04:56  
20 standards. And in my tenure at NFPA, we 07:04:59  
21 haven't discovered any potential source of 07:05:05  
22 revenue that could replace that revenue. 07:05:10

23 So in terms of business options, 07:05:14  
24 there would -- I mean, one business option 07:05:25  
25 would be a radical reduction in staff to get 07:05:26

1 expenses down to a -- to stop the -- a 07:05:31  
2 deficit would be one business option. It's 07:05:38  
3 not a sustainable option to replace that 07:05:40  
4 revenue source. 07:05:44  
5 VIDEOGRAPHER: There are ten minutes 07:05:48  
6 remaining on the record. 07:05:49  
7 MR. BRIDGES: Thank you. 07:05:50  
8 Q. What alternatives has NFPA considered as 07:05:51  
9 sources of revenue if it were to lose 07:06:01  
10 copyright -- let me change the question. 07:06:04  
11 Is the same thing true if NFPA loses 07:06:11  
12 copyright only in the codes incorporated by 07:06:15  
13 reference? 07:06:17  
14 MR. REHN: Object to the form, 07:06:18  
15 hypothetical. 07:06:20  
16 A. I wouldn't be able to answer that question 07:06:34  
17 without having some idea of what that revenue 07:06:36  
18 impact would be on those individual documents 07:06:39  
19 in terms of the magnitude of that. 07:06:42  
20 Q. Do you have an idea of what the revenue 07:06:46  
21 impact would be on those individual 07:06:48  
22 documents? 07:06:50  
23 A. No. I wouldn't even be able to give you a 07:06:51  
24 range. I just -- I don't know. 07:06:57  
25 Q. Do you have any idea how -- strike that. 07:07:01

1 Do you have any idea whether NFPA 07:07:10  
2 would need to change its business model if a 07:07:13  
3 Court rules that the defendant's activities 07:07:18  
4 in this case are fair use and not an 07:07:22  
5 infringement of the NFPA codes and standards 07:07:24  
6 that are incorporated by reference? 07:07:28

7 MR. REHN: Object to the form, calls 07:07:30  
8 for a legal opinion, hypothetical, calls for 07:07:32  
9 speculation. 07:07:35

10 A. Just go back to the status quo, the existing 07:07:43  
11 case is NFPA generates revenue around the 07:07:54  
12 codes and standards that it develops, so if 07:07:59  
13 we lost copyright to all or a portion of 07:08:02  
14 those standards or there was no requirement 07:08:06  
15 for people to purchase those codes and 07:08:10  
16 standards from us, ultimately, the entire 07:08:13  
17 code development system would unravel. And 07:08:18  
18 then all our training which is about the 07:08:20  
19 codes and standards, because we develop the 07:08:22  
20 codes and standards, we wouldn't have the 07:08:24  
21 money to develop the codes and standards. So 07:08:26  
22 it would be a sort of slow unraveling 07:08:30  
23 process. 07:08:33

24 Q. My question is a different one. Would NFPA 07:08:38  
25 need to change its business model in that 07:08:48





1 generated substantial revenues, but that's 07:10:37  
2 something we continue to work on, but it 07:10:39  
3 is -- it in no way would ever replace the 07:10:45  
4 kind of revenue loss that we would 07:10:47  
5 anticipate. 07:10:50  
6 Q. What innovative tools and services has NFPA 07:10:52  
7 developed in the past decade to gain more 07:10:58  
8 revenue? 07:11:04  
9 MR. REHN: Object to the form. 07:11:06  
10 A. We have current electronic digital products 07:11:14  
11 that are under development at the moment that 07:11:19  
12 enable inspectors to customize routine 07:11:24  
13 problems that they have and build their own 07:11:33  
14 customized work flows. That's a pilot test 07:11:39  
15 at the moment. We don't have -- we haven't 07:11:43  
16 developed anything substantial in that area. 07:11:45  
17 Q. How long has NFPA been working on that? 07:11:53  
18 A. On this particular development, NFPA started 07:11:56  
19 working on it in late 2013 -- this particular 07:12:04  
20 product, late 2013, early 2014. 07:12:13  
21 Q. After this litigation began? 07:12:16  
22 A. I think so. That's my recollection. I think 07:12:18  
23 so. 07:12:25  
24 Q. What effect on NFPA's revenues did the free 07:12:29  
25 access to read-only documents cause? 07:12:37